

Financial Management Program Charter School Finance: Understanding Your Role & Responsibility

John G. Hulsey, CGFM

Public Service Assistant

PROMOTING EXCELLENCE IN GOVERNMENT

Learning Objectives

At the end of this session, you should be able to:

- Define your fiduciary responsibility as a board member
- Discuss the cycle of financial management
- Recall the importance of internal controls
- Identify the importance of financial policies and procedures







FIDUCIARY RESPONSIBILITY





Fiduciary Responsibility Defined

 Fiduciary duty is defined as a legal obligation of one party to act in the best interest of another. The obligated party is typically a fiduciary, that is, someone entrusted with the care of money or property.







Board Member Fiduciary Responsibility

Financial Oversight of the Charter School

Oversee Budget – Operating & Capital

Hold School Staff Accountable for Budget Management

Ensure Financial Policies are in Place





Cycle of Financial Management









INTERNAL CONTROL





What Are Internal Controls

COSO

Process effected by an entity's **board of directors**, management and other personnel designed to provide reasonable assurance regarding the objectives relating to operations, reporting and compliance

GREEN BOOK

Process effected by an entity's oversight body, management, and other personnel that provides reasonable assurance that the objectives will be achieved.

- Operations
- Reporting
- Compliance











How Is Internal Control Organized?



VINSON INSTITUTE OF GOVERNMENT The University of Georgia.



Levels of

To Improve Business Operations

- 1) Determine the type of transactions or processes you want to assess
- 2) Understand/document policies and rules
- 3) Assess risk
- 4) Evaluate and implement internal controls
- 5) Develop high level analytics and review process







Segregation of Duties



"Until we implement a complete segregation of duties solution the auditor said we will need to press the 'enter' key together"





Duties to Segregate

The process of reviewing and approving transactions or operations

Process of creating and maintaining records of revenues, expenditures, inventories, journal entries, etc. May be manual records or computerized accounting records







Costs Versus Benefits of I/C

- Cost versus benefits of Internal Controls
 - The cost should not exceed the benefits
 - Identify and weigh tangible and intangible costs
 - Poor public perception

VINSON INSTITUTE OF GOVERNM



Financial Management Program



If You Can't Segregate, then Compensate

- Compensating Controls
 - Reviews and reconciliations conducted by independent parties
 - Mitigate the risks of a potential control weakness
 - Less desirable than segregation of duties since they occur after transaction is complete (DETECTIVE not PREVENTIVE)
 - Takes more resources to detect errors than to prevent them

Continued on next slide

Financial Management Program



If You Can't Segregate, then Compensate

- Examples include:
 - Have the Board Treasurer perform a monthly review or a periodic re-performance of bank reconciliations
 - Monthly review of detailed revenue and expenditure reports/transactions





Internal Control and Deterrence to Fraud

Can the five components of an effective internal control system be used in the deterrence of fraud?

ABSOLUTELY





Internal Control and Deterrence to Fraud

Lack of adequate internal controls is one of the most commonly cited reasons that fraud occurs within an organization







Who is Responsible?

The governing authority is ultimately responsible for ensuring management establishes an effective system of internal control.









FINANCIAL POLICIES





Financial Policies Defined

Financial policies are guidelines or a plan of action for decisions as they relate to financial matters







WHY HAVE FINANCIAL POLICIES?

- Provides direction to staff for handling day-to-day financial business
- Provides historical basis for future direction by encouraging stability and continuity
- Establishes consistent guidelines for financial activities
- Sets a foundation for financial planning and decision making
- Minimizes risk and safeguards assets









- Policy
 - Guiding principle put in place to give employees direction
 - Set by governing body
 - Reflect the mission statement of the school
 - Sets out what staff can do

- Procedure
 - Set of actions that staff perform
 - Step by step instruction that tell employees what to do and when to do it
 - Spells out how staff
 is going to do it

Policies translated into action are procedures.

Role of the Board

- Establish policy with concentration on long-term financial sustainability
- Financial policies are an integral part of long-term planning







Effective Policy Characteristics

- Clear, Specific
- Current
- Centrally available
- Comprehensive
 - Who, what, when, where (not how!)





Steps to Policy Development

- Determine needed policies
- Obtain sample policies
 other schools, GCSA
- Create a draft policy
 Template for policies
- Legal review
- Board approval
- Distribute and train on policy







BALANCE SHEET GOVERNMENTAL FUNDS JUNE 30, 2015

	General Fund		
ASSETS			
Cash and cash equivalents	\$	1,143,590	
Accounts receivable		39,301	
Due from other governments		693,663	
Due from other funds		3,934	
Deposits		19,685	
Prepaid items		8,467	
Total assets		1,908,640	
LIABILITIES AND FUND BALANCES			
IABILITIES			
Accounts payable		37,261	
Salaries and benefits payable		255,154	
ue to other funds		-	
Total liabilities		292,415	
UND BALANCES			
Nonspendable:			
Prepaid items		8,467	
Deposits		19,685	
Unassigned		1,588,073	
Total fund balance		1,616,225	
Total liabilities and fund balances	ć		





STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES GOVERNMENTAL FUNDS FOR THE FISCAL YEAR ENDED JUNE 30, 2015

		General Fund	
REVENUES			
State funds	\$	8,115,044	
Local funds	-	132,370	Budget/Revenues
Federal funds		-	Dudyct/ Revenues
Miscellaneous		52,003	
Investment earnings		34	
Total revenues		8,299,451	
EXPENDITURES			•
Current			
Instruction		3,909,850	
Support services:			
Pupil services		341,955	
Improvement of instructional services		70,615	
General administration		126,547	
School administration		434,152	Purchasing/Expenditure
Business administration		391,525	Turchasing/Experiation
Maintenance and operation of plant		1,963,762	
Food services		-	
Central Support Services		97,427	
Other outlays		81,098	
Capital outlays - instruction		220,636	
Total expenditures		7,637,567	
Excess (deficiency) of revenues over expenditures		661,884	
OTHER FINANCING SOURCES (USES)			
Transfers in		-	
Transfers out		(19,325)	
Net change in fund balance		642,559	
Fund balance - beginning of fiscal year, restated		973,666	
Fund balance - end of fiscal year	\$	1,616,225	





Cash and Investments

- 1. Risk that your school is willing to take with your idle cash
- 2. Who is charged with making investment decisions for your school?
- 3. Is your policy in conformance with Georgia Law § 36-80-3, 80-4, and 83-4?
- 4. Are deposits of the school properly collateralized?





Why is Fund Balance Important?

- It is a measure of your financial resources!
- Mitigates current and future risk
- Credit rating agencies monitor fund balance levels for creditworthiness
- Interested parties measure change in fund balance



Financial Management Program



Fund Balance Policy Considerations

- What is the right amount of fund balance to have based on your current situation and best practices?
- Has the School placed fund balance into the five categories and reviewed those lately?
- What happens when the school falls below the target fund balance amount?





Structural Balance in Budgeting

Reserves

- Portion of fund balance that is set aside as hedge against risk
- Policy should define minimum level of reserves to be held
 - Serves as a "bottom line measure" of structural balance
 - Maintained at desired/targeted levels indicate structural balance
 - Declining reserves may indicate structural imbalance





Revenues - Structural Balance

- Recurring Revenues
 - Portion of a school's revenues that can reasonably be expected to continue year to year with some degree of predictability
 - State Funding
- Non-recurring Revenues
 - Should not be used to fund ongoing programs
 - Policy should direct non-recurring revenues towards one-time uses and away from ongoing expenditures
 - Sales of assets
 - Settlement from a lawsuit





Non-Recurring Revenues

Insurance Reimbursements

Lawsuit Settlements

Competitive Grants

Sales of Assets





Expenditures Structural Balance

- Recurring Expenditures
 - Appear in the budget each year
 - Salaries, benefits, materials & services, asset maintenance costs
 - Less flexibility, and not as easy to defer
- Non-recurring Expenditures
 - Capital asset acquisitions
 - Greater degree of flexibility, and easier to defer





Expenditures Structural Balance

Expenditure Policies

The expenditures of jurisdictions define the ongoing public service commitment. Prudent expenditure planning and accountability will ensure fiscal stability. At a minimum, jurisdictions should have policies that address:

- 1. Debt Capacity, Issuance, and Management A jurisdiction should adopt a policy(s) that specifies appropriate uses for debt and identifies the maximum amount of debt and debt service that should be outstanding at any time. (NACSLB Practice 4.3, 4.3a, GFOA Recommend Practices pp.90-92)
- 2. Reserve or Stabilization Accounts A jurisdiction should adopt a policy(s) to maintain a prudent level of financial resources to protect against the need to reduce service levels or raise taxes and fees due to temporary revenue shortfalls or unpredicted one-time expenditures. (NACSLB Practice 4.1)³⁴
- **3.** Operating/Capital Expenditure Accountability A jurisdiction should adopt a policy(s) to compare actual expenditures to budget periodically (e.g., quarterly) and decide on actions to bring the budget into balance, if necessary. (NACSLB Practice 7.2)





Monitoring the Budget

- Verification of funds availability
- Encumbrance accounting
- Actual to budget reports
- Adjust within authorized level of control
- Amend when revenue or expenditure total increases or decreases





	ORIGINAL		 FINAL	ACTUAL AMOUNTS		VARIANCE POSITIVE (NEGATIVE)	
REVENUES							
State funds	\$	8,139,494	\$ 7,281,516	\$	8,115,044	\$	833,528
Local funds		102,840	130,703		132,370		1,667
Miscellaneous		19,500	39,884		52,003		12,119
Investment earnings		-	 20		34		14
Total revenues		8,261,834	 7,452,123		8,299,451		847,328
EXPENDITURES							
Current							
Instruction		4,225,374	4,211,547		3,909,850		301,697
Support services:							
Pupil services		329,587	339,352		341,955		(2,603)
Improvement of instructional services		39,101	28,108		70,615		(42,507)
General administration		166,398	160,292		126,547		33,745
School administration		398,634	331,908		434,152		(102,244)
Business administration		514,168	387,460		391,525		(4,065)
Food services		-	7,818		-		7,818
Maintenance and operation of plant		1,892,388	1,861,130		1,963,762		(102,632)
Central support services		101,299	94,265		97,427		(3,162)
Other outlays		9,175	11,331		81,098		(69,767)
Capital outlays - instruction		494,425	 410,529		220,636		189,893
Total expenditures		8,170,549	 7,843,740		7,637,567		206,173
Excess (deficiency) of revenues over							
(under) expenditures		91,285	(391,617)		661,884		1,053,501
OTHER FINANCING USES							
Transfers out		-	 -		(19,325)		(19,325)
Net change in fund balance		91,285	(391,617)		642,559		1,034,176
Fund balances - beginning, restated		973,666	 973,666		973,666		-
Fund balance - ending	\$	1,064,951	\$ 582,049	\$	1,616,225	\$	1,034,176

Procurement/Purchasing

- Policies and procedures to ensure fair purchase of goods and services
- Formal/informal

- Thresholds required for quotes
- Process for advertising and awarding bids







What Now?

- Internal Controls
 - Do they exist?
 - Review and update regularly
- Financial Policies & Procedures

 Are critical policies in writing and current?
- Annual Operating Budget

 Is the budget structurally balanced?
- Annual Audit Report (Review Findings)

 Review the Opinion Letter and Follow Up on Findings
- Management Letter





Resources

- Internal Control
 - Committee of Sponsoring Organizations (COSO)
 - http://www.coso.org/guidance.htm
 - Standards for Internal Control in the Federal Government (Green Book)
 - http://www.gao.gov/greenbook/overview
 - GFOA
 - http://www.gfoa.org/
 - CVIOG Internal Control Class Next offering July 26, 2016

https://register.cviog.uga.edu/ecsprod2/CourseListing. aspx?master_id=491&master_version=1&course_area=C HAR&course_number=103&course_subtitle=00





Resources

- Financial Policies Look for Examples
 GFOA
 - www.gfoa.org/financialpolicies
 - -GCSA
 - http://gacharters.org/
 - Other Charter Schools





Connect With Us!







www.vinsoninstitute.org

©2016 The Carl Vinson Institute of Government. All rights reserved.



